



Salesforce

The Situation, uncovering the challenges

When Salesforce, one of the most globally recognised software companies was relocating their Sydney CBD office, they needed expert planning and logistics services to manage their relocation into the newly built Salesforce Tower.

While the Project team had a vision for their move, their path to planning the finer details led to engaging Transition to develop, manage and undertake 3 distinct move programmes within a short 8 week period.

Our Solutions

Transition collaborated with Salesforce to create a detailed and meticulous series of relocation programmes that was clear to follow so that everyone knew what was moving, while maintaining “business as usual” in the existing workplace.

We delivered

- **Clear and detailed documentation for each relocation stage** - with business as usual front of mind, it was paramount to ensure everything was moving at the correct move stage
- Streamlined schedules in **adherence to loading dock procedures and security standards** for a brand new state of art building
- **Onsite relocation day support**, ensuring peace of mind

The Differences we made

- Identified **opportunities to leverage resources** throughout the physical relocation to **save on time**
- Seamless project delivery that **mitigated risk**

About Salesforce Inc

Salesforce Inc is an American software company who provides customer relationship management software and applications focused on sales, customer service, marketing automation, e-commerce, analytics and application development.

transition

